

#### Beyond the Headlines: the Future of Health Care Reform

#### MedChi House of Delegates April 30, 2017 Maryland Hospital Association







The Maryland All-Payer Model

Where we go from here

## Federal Landscape

#### Affordable Care Act

- Coverage mandates
  - Individual
  - Employer
  - Subsidies
- Insurance reforms
  - Exchanges
  - Non-discrimination
- Medicaid expansion
  - At federal expense



Federal Landscape

#### American Health Care Act

- Insurance market "fixes"
  - Cost sharing reduction payments
  - Lower premiums: state waivers
    - Community rating
    - Essential health benefits
  - State innovation
- Medicaid restructuring
  - Block grants
  - Per capita caps



## **Medicaid Block Grants**

#### **Block Grants:**

- Annual, fixed amount tied to a base year
- Frozen or indexed
- Do not take enrollment growth into account
- In the aggregate or by eligibility category
- May or may not have a state spending requirement
- Funding certainty for feds; shifts enrollment and cost risk to states



## Medicaid Per Capita Caps

#### Per Capita Caps:

- Caps on federal spending per enrollee tied to a base year
- In the aggregate or by eligibility category
- Typically requires a state match
- Shifts risk of higher costs, but not enrollment, to

states



# Maryland All-Payer Model (Waiver)

- All-payer system
  - All pay same price for same service at same hospital
- Rate setting system
  - State commission sets hospital rates
- Federal Medicare payment rules had to be "waived"
- Brings over \$2 billion per year to Maryland
- Entered into new demonstration with CMS in 2014; in year four of the five year agreement

# Maryland Waiver Requirements

#### Three financial metrics:

- Annual hospital spending cap 3.58% per capita
- Medicare savings target \$330 million in five years
- Growth in Maryland spending (hospital and nonhospital spending) cannot exceed the nation
- Two quality metrics:
  - Reduce 30-day readmissions to national average
  - Reduce complications by 30% in five years
- Tells us what to do; not how to do it
  - Maryland decision: hospital global budgets

#### Maryland Waiver Performance Dashboard Cumulative Performance – Jan 2014 to Most Recent Data Available



Data contain summaries provided by the federal government that have been prepared for Maryland, but are not official federal data. Data are preliminary and contain lags in claims. There may be material differences in results when final data are received.

## **Triple Aim**



Improving the health of populations

Reducing the per capita cost of healthcare

## **New Incentives**

# Changes how hospitals are paid to reward the right things

- Success under the new rules requires
  - cost reduction
  - care for patients in the community
  - care in lower cost setting
  - reduce unnecessary care
  - care coordination
- The key: population health management

# **Population Health Management**

**Changes How Hospitals Think** 

- Do more to earn more  $\rightarrow$  Rewards efficiency and quality
- Care for individual patient  $\rightarrow$  Care for entire population
- Acute care  $\rightarrow$  Ambulatory care  $\rightarrow$  Community care
- Competition → Collaboration
- Hospital care  $\rightarrow$  Health care



# **Population Health Management**

## **Changes How Providers Interact**

- Align incentives: physicians, nursing homes, hospitals
  - Employment
  - Joint ventures
  - Partnerships
  - Accountable Care Organizations
  - New options:
    - Hospital Care Improvement Program (HCIP)
    - Complex and Chronic Care Improvement Program (CCIP)
    - Other programs (e.g. post acute care alignment) to be developed

# **Population Health Management**

### Care Redesign Amendment

- Amendment to the Maryland model; approval imminent
- Can qualify Maryland as an advanced APM for MACRA
- Implementation protocols-program specifics (good)
- 51-page legal participation agreement (bad)
  - Significant hospital concerns; unwilling to sign as is
- Revised performance periods:
  - July 1 Dec 31, 2017
  - Jan 1 Dec 31, 2018
- Changes to agreement and basic program design
  - Which changes and how fast

#### Health is About More Than Clinical Care

Health is driven by multiple factors that are intricately linked – of which medical care is one component.



Source: Determinants of Health and Their Contribution to Premature Death, JAMA



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